

build



Left: *The Genesis*.  
Pictures: Joel Barbitta,  
D-Max Photography

# COUNTDOWN TO LUXURY

If you've ever wished you could combine the best of individually designed luxury with the efficiencies of project home construction, Exclusive Residence may have the answer.

Its Start 2 Finish (S2F) program has been created to help buyers in the \$750,000 to \$1.5 million bracket get into a luxury new home as quickly, smoothly and cost-effectively as possible.

A family who opted to build the Mount View, one of 12 designs in the S2F portfolio, moved into their new home last month – nine months after work started on-site in September last year.

David Reynolds, a director at Exclusive Residence, describes the S2F initiative as “a cross

between a fully customised builder and a product builder”.

“The S2F idea is all about going from start to finish before we get to site,” he says.

While the past 10 homes that Exclusive Residence has built have all been completed within 10 months from the start of construction, buyers needn't worry that quality is being sacrificed for the sake of speed.

“If you want to buy a Mercedes-Benz of a home, then that's what we provide,” David says. “We provide it in quick time and with Mercedes quality – and we only deal in Mercedes finishes.”

One of the keys, David says, has been narrowing down the top 20 or so elements that help define a customised design.



*The Genesis*  
dining area and  
the pool, right.



*The Mount View*



As the Mount View demonstrates, these include a striking entry statement, a ground floor guest suite, a multifunctional room or home cinema, an inviting outdoor entertaining area and an impressive elevation.

The S2F program involves a disciplined building program and a streamlined but highly detailed planning process that enables buyers to make early choices about fixtures and finishes.

Early decisions mean materials can be ordered in advance, saving time and money, while a meticulous pricing schedule lets buyers know exactly how much their new home will cost, from start to finish.

Priced from \$980,000 to \$1.2 million, the Mount View is a prime example of how an

S2F design can be used as the starting point for something spectacular.

Design variations and finishes such as lacquered birch veneer, curved stone benchtops and cedar-lined box ceilings mean clients can customise the wow factor of their home to suit their style and budget.

A five-bedroom design, the Mount View offers 509sq m of home and features an impressive curved staircase and feature artwork niches, a storeroom/wine cellar, large alfresco and a pool-view kitchen, family and dining area.

The guest suite on the ground floor leads out to a private courtyard and would make an equally attractive master suite. There is also a study/library and a home theatre. The master

suite is on the upper floor, along with a galley sitting room, balcony and three further bedrooms.

The S2F collection of designs also includes the 480sq m resort-style Genesis, which costs \$980,000 to \$1.4 million to build.

Its accommodation includes an enclosed alfresco that opens off the casual living areas. Another set of doors leads from the alfresco to an outdoor entertaining area.

There is also a two-level entry void, below-ground cellar, guest suite, luxury master suite, two further bedrooms, sitting room, study/fifth bedroom and a home cinema.

**Paula Aubin**

\* For more information, contact Exclusive Residence, phone: 9287 4988.